### ANALYST BRIEFING HELI-EXPO 2018

MITCH SNYDER | PRESIDENT AND CEO

# Forward-Looking Information

Certain statements in this briefing and other oral and written statements made by Bell Helicopter from time to time are forward-looking statements, including those that discuss strategies, goals, outlook or other non-historical matters; or project revenues, income, returns or other financial measures.

These forward-looking statements speak only as of the date on which they are made, and we undertake no obligation to update or revise any forward-looking statements. These forward-looking statements are subject to risks and uncertainties that may cause actual results to differ materially from those contained in the statements.

#### **Textron Branded Businesses**



Textron Aviation
Cessna | Beechcraft
Hawker



Bell Helicopter



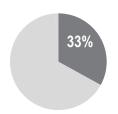
Industrial
Specialized Vehicles
Kautex
Tools & Test



Textron Systems
Unmanned Systems
Marine & Land Systems
TRU Simulation + Training

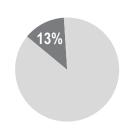


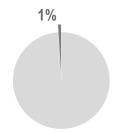
Finance Textron Financial





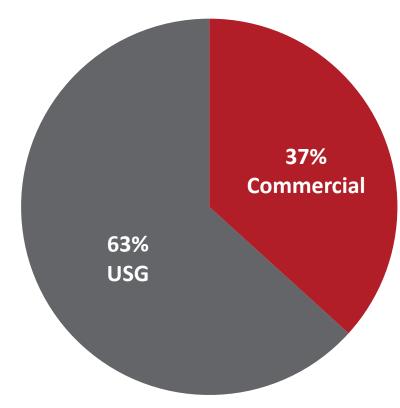






### Bell 2017 Financial Overview





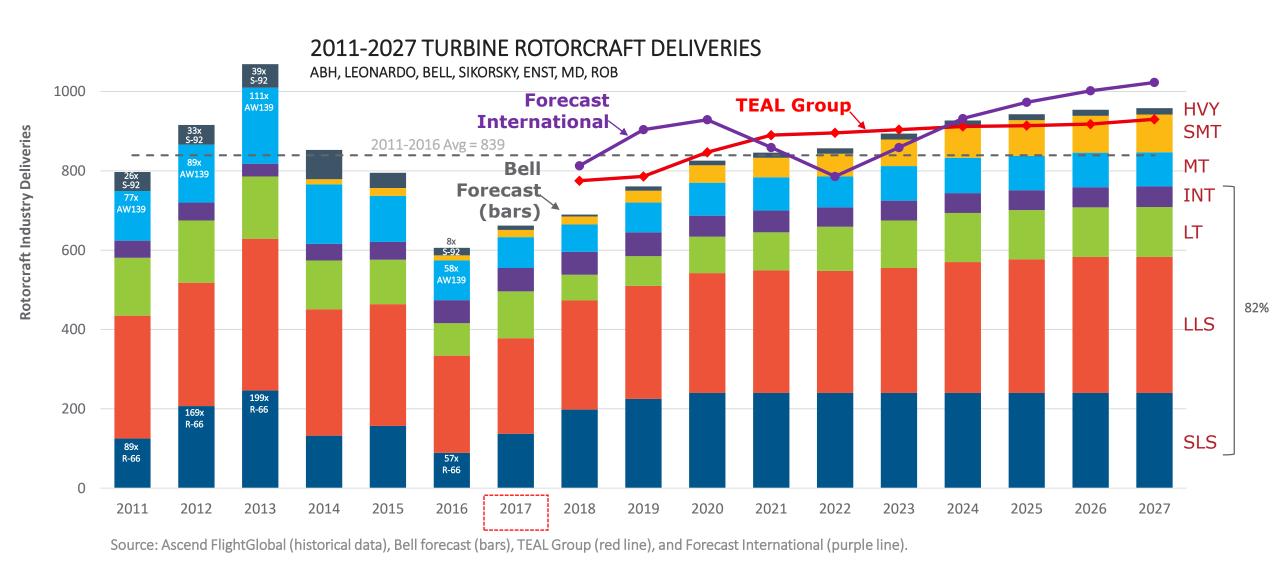
2017 Revenue: \$3.3 Billion

### **Commercial Business**



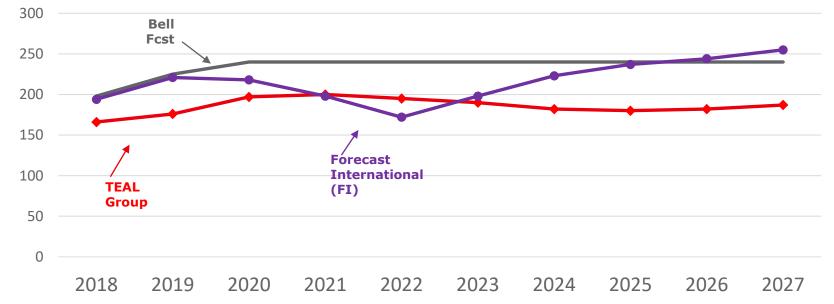
Deliveries
Order Trends
Market Overview

### **Industry Demand Outlook**





## First Delivery Ramping Product



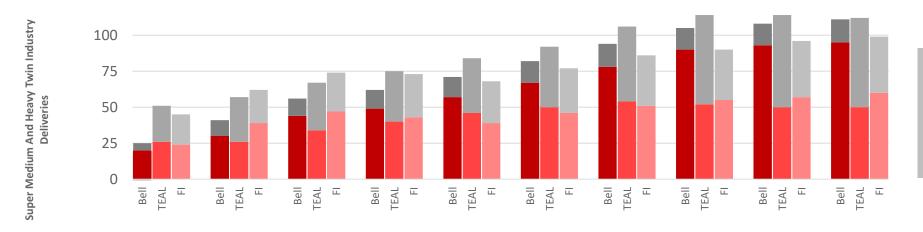
Short Light Single Segment Deliveries (2018-2027)

2,100+ units

Source: Bell forecast, TEAL Group, and Forecast International.



### Return to Flight



Super Medium Twin Segment Deliveries (2018-2027)

500+ units

■ SMT ■ HVY

### Military Programs



2017 Deliveries
2018 Outlook
Multi-Year III Update
H-1 Opportunities



FVL Program
First Flight
Next Steps

### **Executive Leadership Team**



Al Vetere CFO



Felipe Gumucio CLO, Business Ventures



Susan Griffin
Commercial Business



Vince Tobin Military Business



**Gunnar Kleveland Integrated Operations** 



Michael Thacker
Technology and Innovation



Jeffrey Schloesser Strategic Pursuits



Allison Mullis Human Resources



Bob Hastings Strategic Communications

### **Driving Innovation**





Assisted and Autonomous Flight

**Unmanned Aircraft Systems** 

Vehicle Health Management

**Advanced VTOL Designs** 

**Hybrid Propulsion** 

**Advanced Manufacturing** 





**ABOVE AND BEYOND FLIGHT**